

# Testimonial



**InfoTel works great for my business. Being that your book is half the cost, you deliver more books to the door, has free online presence and a mobile web app that features Okanagan Well & Pump Service plus is definitely used more then the Telus book, I will be drastically cutting out the Telus ad. I will ONLY be advertising in the InfoTel Directory.**

**OKANAGAN WELL & PUMP**

- Commercial & Residential Water Systems
- Constant Pressure Variable Speed Systems
- Pump System Updating • Redevelopment
- Water Testing • Water Treatment
- Certified Pump Technician

*Kelly Desjardins*  
**250-550-5553**  
3695 Sage Avenue, Armstrong V0E 1B2



TQCC: Pumps - Dealers

**OKANAGAN WELL & PUMP**  
3695 Sage Avenue, Armstrong V0E 1B2  
Telephone: 250-550-5553

January 11, 2012

Dear Brad,

This was my first year putting an ad in InfoTel. I have had an ad in the Telus book for two years before going to InfoTel. Fifty per cent of my business comes from phone book calls. After each call I went to that told me they found me in the phone book, I asked if it was InfoTel or Telus or asked they to show me the book. I did this to keep track of where my calls were coming from. InfoTel absolutely dominated the Telus book in calls and generated business.

I also know a big part of this is because InfoTel delivers to every door and doesn't send out a card to come and get the book. A big part of my business is rural customers.

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Sincerely,

Kelly Desjardins  
Owner / Operator,  
Okanagan Well & Pump Service Inc.

**OKANAGAN WELL & PUMP**  
Water & Irrigation Pumps  
Sales, Service & Repair  
See Ad Under "Pumps-Dealers"  
3695 Sage Drive  
Armstrong V0E 1B2 ..... **250-550-5553**

IHSB: Pumps Service & Repairs

**Bringing buyers  
and sellers together  
anytime, anywhere.**



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Kelowna & Area • Penticton, South Okanagan & Similkameen Areas  
Vernon, Salmon Arm & Revelstoke • Kamloops, Thompson & Nicola Valleys

Revised January 14th, 2011